

Heidenberger Construction, Inc.

CONTRACTOR'S QUALIFICATION STATEMENT

The Undersigned certifies under oath that the information provided herein is true and sufficiently complete so as not to be misleading.

SUBMITTED BY: *Heidenberger Construction, Inc.*
10524 Detrick Ave., 2nd floor
Kensington, Md 20895

PRINCIPAL OFFICE: Same

TYPE OF WORK (file separate form for each Classification of Work):

General Construction HVAC
 Plumbing Electrical
 Construction Management

1. ORGANIZATION

1.1 How many years has your organization been in business as a Contractor? *21 yrs*

1.2 How many years has your organization been in business under its present business name? *21yrs*

1.2.1 Under what other or former names has your organization operated?

HCI
Pinnacle Contractors, Inc.
CSI Construction Management, Inc.

1.3 If your organization is a corporation, answer the following:

1.3.1 Date of incorporation: *April 1, 1989*

1.3.2 State of incorporation: *Maryland*

1.3.3 President's name: *Stephan Heidenberger*

1.3.4 Vice-President's name(s): *Ann Heidenberger*

1.3.5 Secretary's name: *Ann Heidenberger*

1.3.6 Treasurer's name: *Stephan Heidenberger*

1.4 If your organization is a partnership, answer the following: **N/A**

1.4.1 Date of organization:

1.4.2 Type of partnership (if applicable):

1.4.3 Name(s) of general partner(s):

1.5 If your organization is individually owned, answer the following: **N/A**

1.5.1 Date of organization:

1.5.2 Name of owner:

1.6 If the form of your organization is other than those listed above, describe it and name the principals: **N/A**

2. LICENSING

2.1 List jurisdictions and trade categories in which your organization is legally qualified to do business, and indicate registration or license numbers, if Applicable.

*State of Maryland, District of Columbia, State of Virginia,
Fairfax County, City of Fairfax, City of Fall Church
City of Alexandria, Arlington County, Loudon County*

2.2 List jurisdictions in which your organization's partnership or trade name is filed.

Same as 2.1 above

3. EXPERIENCE

- 3.1 List the categories of work that your organization normally performs with its own forces.

Project Management, Construction Management, and Supervision

- 3.2 Claims and Suits. (If the answer to any of the questions below is yes, please attach details.)

- 3.2.1 Has your organization ever failed to complete any work awarded to it?

No

- 3.2.2 Are there any judgments, claims, arbitration proceedings or suits pending or outstanding against your organization or its officers?

No

- 3.2.3 Has your organization filed any lawsuits or requested arbitration with regard to construction contracts within the last five years?

No

- 3.3 Within the last five years, has any officer or principal of your organization ever been an officer or principal of another organization when it failed to complete a construction contract? (If the answer is yes, please attach details.)

No

- 3.4 On a separate sheet, list major construction projects your organization has in progress, giving the name of project, owner, architect, contract amount, percent complete and scheduled completion date.

See attachment #1

- 3.4.1 State total worth of work in progress and under contract.

Approximately \$ 2,000,000.00

- 3.5. On a separate sheet, list the major projects your organization has completed in the past five years, giving the name of project, owner, architect, contract amount, date of completion and percentage of the cost of the work performed with your own forces.

See attachment # 1

3.6. State average annual amount of construction work performed during the past five years:

\$ 10 Million

4. REFERENCES

4.1 Trade and Owner References:

<u>Company Name</u>	<u>Contact</u>	<u>Phone Number</u>
<i>Mona Electric</i>	<i>Dan Hall</i>	<i>301-599-7243</i>
<i>ESSI</i>	<i>Don Laut</i>	<i>301-948-0101</i>
<i>Domco Mechanical</i>	<i>NickTotaro</i>	<i>301-725-1998</i>
<i>Hill Enterprises</i>	<i>Jim Hill</i>	<i>301-670-0110</i>
<i>Grew Management</i>	<i>Mark Griffin</i>	<i>202-429-9000</i>
<i>Metro Commercial Flooring</i>	<i>Dan Marett</i>	<i>703-787-8994</i>

4.2 Client References:

<u>Company Name</u>	<u>Contact</u>	<u>Phone Number</u>
<i>Almy Architect</i>	<i>Dave Almy</i>	<i>301-949-7813</i>
<i>Marriott Corporation</i>	<i>Doug Brodhead</i>	<i>301-380-6350</i>
<i>Potomac Capital Advisors</i>	<i>Paul McNamara</i>	<i>301-961-1600</i>
<i>AMR Commercial Realty</i>	<i>Jack Alexander</i>	<i>301-961-9696</i>
<i>Summit Realty, Inc.</i>	<i>Duke Brannock</i>	<i>202-494-5312</i>
<i>Grew Management, Inc.</i>	<i>Mark Griffin</i>	<i>202-530-7156</i>

4.3 Bank References:

<i>United Bank</i>	<i>Pia Green</i>	<i>301-656-6900 ext 4241</i>
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4.3 Surety:

4.3.1 Name of bonding company:

United States Surety Company

4.3.2 Name and address of agent:

*Delmarva Surety, Inc.
2345 York Road
Timonium, Maryland 21093*

5. FINANCING

5.1 Financial Statement.

- 5.1.1 Attach a financial statement, preferably audited, including your organization's latest balance sheet and income statement showing the following items: *

Current Assets (e.g., cash, joint venture accounts, accounts receivable, notes receivable, accrued income, deposits, materials inventory and prepaid expenses);

Net Fixed Assets: *

Other Assets:

Current Liabilities (e.g., accounts payable, notes payable, accrued expenses, provision for income taxes, advances, accrued salaries and accrued payroll taxes): *

Other Liabilities (e.g., capital, capital stock, authorized and outstanding shares par values, earned surplus and retained earnings). *

** HCI currently carries no debt, and maintains a strong cash basis allowing for an excellent credit history, prompt payment to its subcontractors, vendors and suppliers.*

6. SIGNATURE

- 6.1 Dated this *11th* day of March 2010

Name of Organization: *Heidenberger Construction, Inc*

By: *Stephan Heidenberger*

Title: *President*

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Qualification Statement
Construction Projects in Progress
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ATTACHMENT "A"

PROJECT	OWNER	ARCHITECT	CONTRACT AMOUNT	PERCENT COMPLETE
Marriott BWI Lobby Renovation	Capital Hospitality Group	AIOA	\$1,100,000.00	50%
Ayoub Carpet	Ayoub N&H Carpet, Inc.	Studio One Architects	\$815,000.00	5%
Pebblebrook Corporate Office	Pebblebrook Hotel Trust	Almy Architects	\$150,000.00	40%
12280 Wilkins Avenue Renovation	Summit Realty, Inc.	GTM Architects	\$750,000.00	80%

Attachment " B "

Project	Owner	Architect	Contract Amount
Marriott- BWI	CNL BWI Hotel, LP	Marriott Int'l Design & Construction Services	\$ 482,800.00
Key Bridge Marriott Meeting Rooms	Marriott International, Inc.	ACG Architects	\$ 493,200.00
JW Marriott	CCMH DC LLC c/o Host Hotels & Resorts, Inc.	Marriott Int'l Design & Construction Services, Inc.	\$ 861,385.00
Washingtonian Marriott	CCMH DC LLC c/o Host Hotels & Resorts, Inc.	Marriott Int'l Design & Construction Services, Inc.	\$ 626,900.00
Starbucks -UMUC	Consolidated Engineering Services, Inc.	Consolidated Engineering Services, Inc.	\$166,500.00
Old Farm Swim & Paddle Club	Old Farm Swim & Paddle Club Association	Almy Architects	\$ 361,915.00
Atlantic Supermarket	Langley Park Associates	Rounds Van Douzer	\$ 3,142,000.00
Wildwood Manor Swimming Pool	Wildwood Swimming Pool Association	Almy Architects	\$ 324,990.00
Marriott HQ- Executive Conf. Rm.	Marriott Corporation	Marriott Architecture and Design	\$ 206,735.00
CCLC Headquarters	Chevy Chase Land Co.	HOK Architects	\$969,000
Hodge, Hart & Schliefer	Chevy Chase Land Co.	HOK Architects	\$292,000
Butler Rd- Euro Motors	McCarthy Investments	Flanagan Architects	\$938,000
Modis	SunTrust	Interplan	\$290,000
BWI Marriott Restaurants	Rep- Marriott Int'l	Marriott International	\$488,000

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Washingtonian Marriott Ballroom	Rep- Marriott Int'l	Marriott International	\$627,000
J.W. Marriott, Suite Renovations	Rep- Marriott Int'l	Interior Architects	\$858,000
Bethesda Marriott (Pooks Hill)	Rep- Marriott Int'l	Marriott International	\$2,251,000
Bethesda Suites Marriott Lobby	Marriott International	Cauhaus Design	\$868,000
Key Bridge Marriott Ballrooms	Rep- Marriott Int'l	ACG Architects	\$493,000
Marriott Metro Center Ballrooms	Marriott International	ACG Architects	\$1,797,000
Sport Fair	Sport Fair	O'Neil & Manion	\$322,000
Key Bridge Marriott Potomac Ballroom	Rep-Marriott Int'l	Marriott International	\$885,000
Key Bridge Marriott Lobby	Rep-Marriott Int'l	Jonathan Nehmer & Associates	\$3,639,000
Baltimore Waterfront Marriott Ballroom	Marriott International	Marriott International	\$674,000
Silver Spring Courthouse	Stern & Moran Properties	Smith McMahon Architects	\$1,300,000.00
Alexandria Business Park I	CSX Realty	O'Neil & Manion, Architects	\$532,000.00
Life Underwriters Training Council	Life Underwriters Training Council	W.G. Reed Architects	\$890,000.00
Federal Plaza	Federal Realty Investment Trust	Reubling and Associates	\$2,500,000.00
Parkridge 3 & 4	Walker & Company	Deupi and Associates	\$4,200,000.00
Burlington Coat Factory	Federal Realty Investment Trust	Development Design Group	\$1,200,000.00
Rockville Center Office Complex	Eisenger Kilbane & Assoc.	Oldham & Seltz	\$3,900,000.00
Hazelton Genetic Toxicology Renovation	Hazelton Laboratory	O'Neil & Manion, Architects	\$520,000.00
S.Spring Counseling & Renewal Center	Silver Spring Community Vision	Maleady,Roy and Obrien	\$1,700,000.00
Nigerian Ambassadors Residence	Nigerian Embassey-DC	PAWA International, Inc.	\$550,000.00

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Brazilian Naval Commission	Brazilian Naval Commission	The Sunderland Partnership	\$1,350,000.00
WTTG Fox 5 TV	Fox Television	Lawson & Associates	\$1,500,000.00
Fairfax County Water Authority	FCWA	Ward Hall Associates	\$685,000.00
VOB Saab	S & R	DNC	\$1,860,000.00
The Writers Center	The Writers Center	Archeus Studio	\$274,665.00
Vace Italian Deli	Vace	RDG	\$339,907.00
American U Book	Follett Higher Education	VMCRP	\$121,693.00
e.spire Communications	e.spire Communications, Inc.	E-Tech	\$650,000.00
Coagulation Diagnostics	Coagulation Diagnostics	Arium Architects	\$115,000.00
Enron	Enron	Greenwald Goetz	\$350,000.00
Graham Pardoe Real Estate, Inc.	Pardoe Real Estate, Inc.	O'Neil & Manion Architects	\$465,000.00
Silicon Graphics	Newbrook, L.C.	Interplan, Incorporated	\$450,000.00
Poolesville Golf Course Pro Shop	Montgomery County Revenue Authority	Luis Ortega Architects	\$180,000.00
Silver Spring Corporate Center	Amerimar Management Services	Roberts and Vardell	\$420,000.00
Citizens Bank of Maryland - P.G. Plaza	Citizens Bank of Maryland	SMS Architects	\$175,000.00
The Memphis Bar-B-Q Company	The Memphis Bar-B-Q Company	Quill/Associates	\$425,000.00
Executone Information Systems, Inc.	Pacific Mutual Life Insurance Co.	Architecture & Design Associates, Inc.	\$480,000.00
Duca Di Milano – Design Build	ITALREST Partnership Ltd.	Interplan Inc.	\$455,000.00
ICMA	Cushman and Wakefield	Brennan, Beer and Goreman Monk/Interiors	\$175,000.00
Marriott Waterfront Meeting Rooms	Marriott International – Baltimore	Architectural Interiors, Inc.	\$925,000.00

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Mutual of Omaha	Chevy Chase Land Company	HOK Architects	\$225,000.00
Law Offices of Anne DeNova	Chevy Chase Land Company	HOK Architects	\$275,000.00
Ryder Corporation Headquarters	Manulife Real Estate Company	AI/Boggs	\$220,000.00
Washington Hospice Entrance	Washington Home	Winthrop, Faulkner & Partners	\$275,000.00
U.S. Sprint Computer Facility	U.S. Sprint	Design/ Build	\$230,000.00
Gainer and Rient Law Offices	National Housing Partnership	Ellerbe Becket/Intraplan Incorporated	\$250,000.00
Pacific-Sierra Research	Natl. Rural Utilities Coop.Finance Corp.	Randall Mars Architects	\$425,000.00
Weaver Bros. Insurance Co.	Spaulding & Sly	Greenweld Goetz	\$375,000.00
Cigna IFG Office	Prudential Building	Interplan, Inc.	\$200,000.00
1120 G Street Build Out	JGB Properties	DBI	\$310,000.00
Grid Systems Corporation	Prudential Properties, Inc.	Interplan, Inc.	\$320,000.00
Soft Warehouse,Rockville Outlet	Federal Realty Investment Trust	Rubeling & Assoc. Architects	\$380,000.00
TJ Maxx, Rockville Outlet	Federal Realty Investment Trust	Rubeling & Assoc. Architects	\$450,000.00
Childrens Hospital:N.I.C.U Burn Unit	Childrens Hospital Natl.Medical Center	Bruner Middleton Architects	\$250,000.00
Bone Marrow Clinic,O.R Renovation			
Childrens Hospital Natl.Medical Ctr.	Childrens Hospital Natl. Medical Center	Bruner Middleton Architects	\$170,000.00
Hann Shoes	Federal Realty Investment Trust	Rubeling & Assoc. Architects	\$220,000.00
Natl.Bank of Washington 8th & H Street	National Bank of Washington	Sullivan & Almy Architects	\$220,000.00
1020 19th Street Lobby Renovation	Shannon & Luchs	Swanke Hayden Connell Architects	\$180,000.00
National Press Club	Natl. Press Bldg.c/o Intec	Ed Schnedl & Associates	\$210,000.00

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Grumman Corporation	Grumman Corporation	Deupi & Associates	\$425,000.00
Cortez III	Cortez	Deupi & Associates	\$375,000.00
Nordstrom-Distribution Center	Nordstrom	Callister Group	\$150,000.00
Nordstrom-Tysons Corner	Nordstrom	Callister Group	\$375,000.00
Citizens Bank & Trust , PG County	Citizens Bank of Maryland	Sullivan & Almy Architects	\$250,000.00
G.E Aerospace	G.E Aerospace	Deupi & Associates	\$350,000.00
CDSC Bell Atlantic	Bell Atlantic Properties	Bucher Meyers Polniaszek Silkey	\$285,000.00
DPM Services, Inc.	CSX Realty, Inc.	Oneil & Manion, Architects	\$380,000.00
Law Offices –Abrams. West & Strom	Bethesda Air Rights Ltd. Partnerships	Architectural Interiors/Boggs	\$310,000.00
International Assoc.of Fire Chiefs	Intl. Assoc. of Fire Chiefs	American Space	\$160,000.00
Associated Builders & Contractors National HG	LaSalle Partners Asset Management	Interplan, Inc.	\$450,000.00
WGCC Fitness Facility	Washington Golf & Country Club	Wisnewski. Blair & Associates	\$475,000.00
Capital Hawt, Horn, Degge Group	Lasalle Partners Asset Management	Interplan, Inc.	\$450,000.00
IRS Headquarters	Citizens Bank of Maryland	Sullivan & Almy Architects	\$735,000.00
GMP Laboratory Renovation	Microbiological Associates, Inc.	O’Neil and Manion Architects	\$318,500.00
Fairfax County Dept. of Human Development	LaSalle Partners Asset Management, Ltd.	Roberts and Vardell, Inc.	\$225,000.00
First Virginia Bank	First Virginia Bank	Intraplan	\$365,000.00
BB&T	BB&T First Va. Conversion	Lambert Architects	\$3,500,000.00
Sequoia Bank	Sequoia bank – Community Branch	Roberts Ross Reagan	\$215,000.00
George Washington University Health Plan	George Washington University Health Plan	Greenwell Goetz Architects, PC	\$300,000.00

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Montgomery Surgical Center, Rockville, MD	Collaborative Management, Inc.	David Stokes Chilton Collaborative, P.C.	\$875,000.00
Quince Orchard Plaza Lobby Renovation	Federal Realty Investment Trust	Bill Sutton Architects	\$180,000.00
Medtrend/ENT Center	Medtrend Health Systems, Inc.	Marshall Craft & Associates	\$350,000.00
Alliance to Save Energy	Ring Associates LLC	Lopardo Design, Inc.	\$157,000.00
Micro Dynamics	Forrest Limited Partnership	Roberts and Vardell	\$155,800.00
Rattlewood Golf Course-Pro Shop Renovation	Montgomery County Revenue Authority	Luis Ortega	\$385,000.00
Epoch Engineering	Epoch Engineering	Roberts Ross Reagan	\$43,458.00
Columbia Country Club-Golf Pro Shop Renovation	Columbia Country Club	A/I Boggs	\$400,000.00
DPM Services	CSX Realty	O'Neil & Manion Architects	\$198,000.00
Language Society	Language Society	Roberts Ross Regan	\$150,000.00
John Hancock	Hagner Management	Greenwell Goetz Architects, PC	\$560,000.00
O'Donnells Restaurant	D.A.A.B,Inc.	Chatelain Architects	\$1,100,000.00
8401 Connecticut Avenue	Chevy Chase Land Company	Greenwell Goetz Architects, PC	\$65,000.00
Healthcare Financial	Chevy Chase Land Company	Greenwell Goetz Architects, PC	\$560,000.00
Sequoia Bank-Silver Spring	Sequoia National Bank	Design/Bank	\$160,000.00
The Training Source	The Training Source, Inc.	HCI-Thomas Johnson	\$100,000.00
Lowes Enterprise	Lowes Enterprise-Mid Atlantic	Hickok Warner Fox	\$170,000.00
Perfect Settings	Perfect Settings, LLC	Design/ Build	\$95,000.00
Columbia Storage	Columbia Storage	Design/Build	\$35,000.00
Defraites Residence	Colleen Defraites	PGA Architects	\$75,000.00

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Wheaton Plaza-IRS	Westfield Corporation	Robert Ross Regan	\$30,000.00
Ewing Hines Insurance	Westfield Corporation	Robert Ross Regan	\$125,000.00
Bradleys Restaurant	Dakota	Design/Build	\$55,000.00
GW Health	Lowe Enterprises, Inc.	Greenwell Goetz Architects, PC	\$120,000.00
Futron	Futron Corporation	Interplan, Inc.	\$68,000.00
Mail 2000	McCarthy Investment,LLC	Interplan, Inc.	\$180,000.00
Butler Road	McCarthy Investment,LLC	Design/Build	\$250,000.00
Hitachi	Alexandria Real Estate	Interplan, Inc.	\$295,000.00
Lit-tech,Inc.	Balmar, Inc.	Ward/Hall Associates	\$48,500.00
Scheer Partners	JGB Companies	Interplan, Inc.	\$30,000.00
Tighe Residence	Kenneth & Brenda Tighe	Lucarelli, Montes & Wells	\$275,000.00
German Ambassadors Residence	Federal Republic of Germany	Design/Build	\$225,000.00
1420 R Street	Ben Rothblat	O'Neil Manion Architects	\$260,000.00
Orange Technologies & Batta Goode & Assoc.	Pacific Sierra	IK Architects	\$450,000.00
Kenwood Animal Hospital	Kenwood Animal Hospital	STH and Design Associates	\$175,000.00
Sequoia National Bank 11th & G Street	Sequoia National Bank	Almy Architects	\$420,000.00
Oldcastle Systems, Inc.	Oldcastle Systems , Inc.	Stravlopolus Architects	\$125,000.00
Jewish Foundation	Douglas Develpoment	Interplan, Inc.	\$276,000.00
Jupiter Corporation	Westfield Mgmt.Company	Roberts, Ross,Regan	\$145,000.00
Marrott-Project Mercury	Marriott International	DNC Architects	\$360,000.00
4th Presbyterian School	4th Presbyterian Church	Doug Sanders	\$128,977.00
Shanks & Herbert	Shanks & Herbert Law Firm	Barry Dunn Associates	\$75,500.00

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Marriott - Reasearch	Marriott International	Group Goetz Architects	\$1,835,000.00
3400 Sheherd Street	Pinnacle Contractors	Archeus Studios	\$430,000.00
3409 Shepherd Street	Pinnacle Contractors	Archeus Studios	\$530,000.00
Marriott Relocation, Rockville	Marriott International	Group Goetz Architects	\$1,500,000.00
Ourisman Chevrolet – Marlow Heights	Ourisman Chevrolet	Gharib Architects	\$378,000.00
Universal Title	Atlantic Reality	Design Build	\$25,000.00
Bang and Olufsen	Federal Realty Investment Trust	Wilson Architects, LTD	\$115,000.00
The Writers Center	The Writers Center	Archeus Studios	\$325,000.00
NABI common Area Renovation	NABI	GTM Architects	\$165,000.00
VOB SAAB – Rockville	BMW/VOB	DNC Architects	\$3,500,000.00
BB&T Operations Center	BB&T	Lambert Architecture	\$10,000,000.00
Tilden Woods Bathhouse Renov	Tilden Woods Rec. Association	Almy Architects	\$105,000.00
Comsearch	Comsearch	HOK Architects	\$175,000.00
American All Seasons Sunrooms	Forsgate Industrial Partners	DNC Architects	\$375,000.00
Spagna Office Renovation	Dr. Spagna	Interplan, Inc.	\$125,000.00
Martens VW Service Center	Martens Cars of Washington	The Holland Lessard Group	\$2,500,000.00
Promise for the Savvy Bride	The Magruder Companies	BermudezQ	\$195,000.00
Academy of the Holy Cross	Academy of the Holy Cross	DVA Architects	\$80,000.00
Front Page Restaurant of Virginia	Best Buddies, Inc	McCallister Architects	\$335,000.00
Summit Marketing	Harper and Associates	The Heiserman Group	\$175,000.00
Chevy Chase Land Company - Headquarters	Chevy Chase Land Company	HOK Architects	\$1,300,000.00
Xenophon Strategies	Xenophon Strategies	Studios Architecture	\$250,000.00
Universal Title – Rockville	Universal Title	Interplan, Inc.	\$450,000.00

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Universal Title – Silver Spring	Universal Title	Interplan, Inc.	\$225,000.00
Cabin John Volunteer Fire Dept	Cabin John Park	Smollen Emr and Associated	\$ 675,000.00
Butler Road Office Building	Marmac Development	Flanagan Architects	\$ 925,000.00
BB&T- Frederick	BB&T Bank	Lambert Architects	\$ 300,000.00
ORR & Associates	ORR & Associates	Design/ Build	\$ 150,000.00
BB&T - Bowie	BB&T Bank	Lambert Architects	\$ 1,300,000.00
Modis, Inc.	Suntrust Bank	Interplan, Inc.	\$ 285,000.00
Seven Locks Swimming Pool	Seven Locks Swimming Pool Association	Almy Architects	\$557,000.00
Wildwood Manor Swimming Pool	Wildwood Manor Swimming Pool Association	Almy Architects	\$358,000.00